

To

CAPES

Ref: Response to letters No. 405/2020-CCO / CGLOG / DGES / CAPES of 26 June 2020 and No. 66/2020-DGES / CAPES of 19 July 2020.


To whom it concerns,

In response to the aforementioned letters, Mary Ann Liebert, Inc is not in agreement to a discount for the removal of one single institution, a position previously defended in response to the same letter (nº 405). With respect to Letter No. 66, Mary Ann Liebert, Inc. states that it has already received the 2020 payment from CAPES and it is not possible to make refunds as this revenue has already been recognized by our accounting and duly applied to our publishing operations. However, considering the current situation of CAPES with the currency depreciation issue, as well as the impacts of the pandemic, we conclude that we can help by responding to the two Letters from CAPES, in one single letter with the following benefits to CAPES:

- Additional access to all Mary Ann Liebert, Inc. titles that are not in the contract, with no extra cost for the remainder of 2020. Access will be implemented upon receipt of signed acceptance by CAPES.
- 5% discount on the 2021 invoice of U\$ 160,509.80, which is equivalent to a amount of U\$ 8,025.49 which will be applied in the next invoice.
- Payment for the 2021 license can be received in two installments, with 50% due no later than December 18, 2020 and the remaining 50% due no later than March 21, 2021. The intention is to assist with currency depreciation.

In this way, Mary Ann Liebert, Inc., which was also severely impacted economically by the pandemic, is making its greatest efforts to contribute to CAPES, as has been done in previous delicate situations.

Kind regards,


Wendy Newsham

Director of Global Sales and Business Development
Mary Ann Liebert, Inc. publishers